

MONTHLY MEMBERSHIP PROGRESS REPORT

LOCATION AUSTRALIA

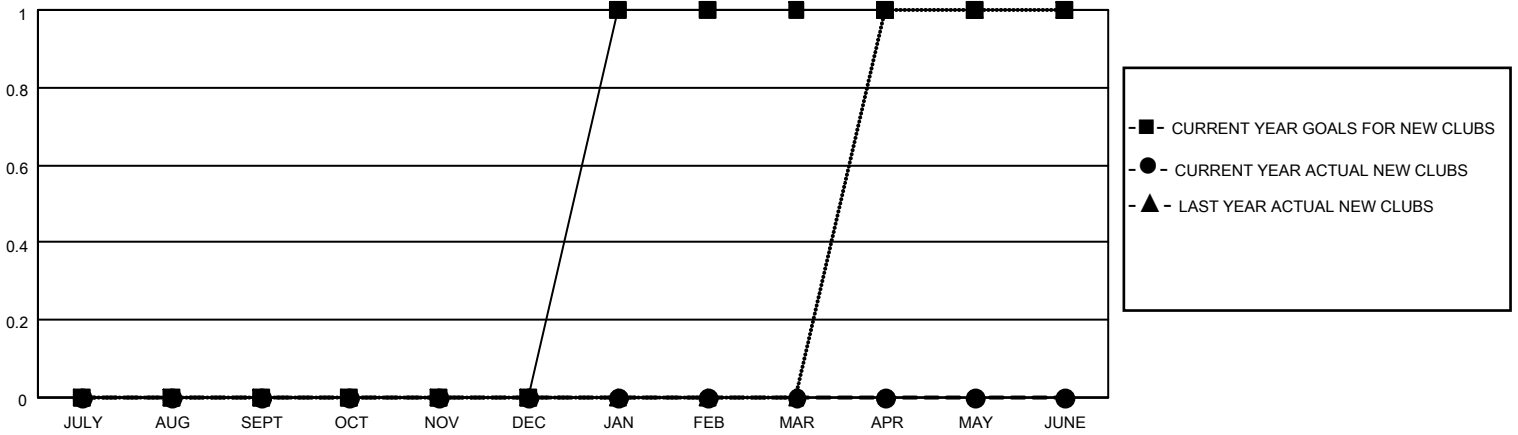
District 201W2

Results as of: 12/31/2021

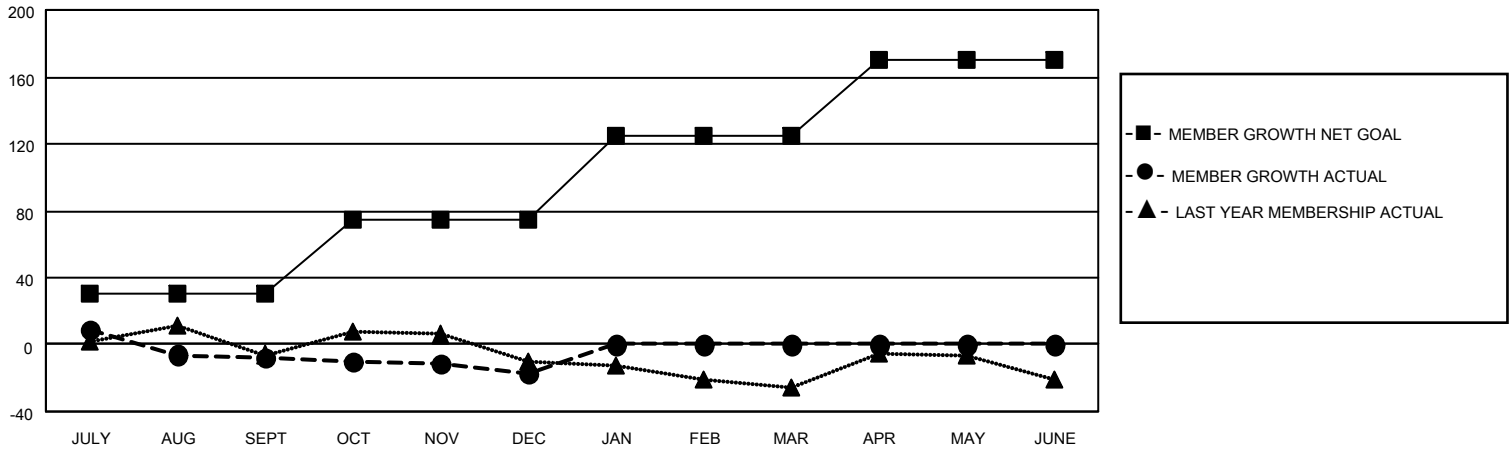
| Clubs | | | |
|-----------------------|---------------|-----------|---------------|
| RESULTS FOR 2021-2022 | | | |
| QUARTER | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS |
| JULY/AUG/SEPT | 0 | 0 | 0 |
| OCT/NOV/DEC | 0 | 0 | 0 |
| JAN/FEB/MAR | 1 | 0 | 0 |
| APR/MAY/JUNE | 0 | 0 | 0 |

| Members | | | |
|-----------------------|------------------------|----------------------|--|
| RESULTS FOR 2021-2022 | | | |
| QUARTER | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) |
| JULY/AUG/SEPT | 30 | 43 | 44 |
| OCT/NOV/DEC | 45 | 41 | 47 |
| JAN/FEB/MAR | 50 | 0 | 0 |
| APR/MAY/JUNE | 45 | 0 | 0 |

GOALS AND ACTUAL NEW CLUBS CUMULATIVE



GOALS AND ACTUAL MEMBERS CUMULATIVE



| | | | | | | | | | | | | | | |
|---|---|---|----------------|---|-------|----|--------------|-----------|--|--|---------------------------|-----|---------------------------------|-----|
| <p>DROPPED CLUBS: 0</p> | <p>28 CLUBS OF 62 ADDED 1 OR MORE NEW MEMBERS</p> | <p style="text-align: center;"><u>GENDER DISTRIBUTION</u></p> <p>MALE 871 (65.44%)</p> <p>FEMALE 460 (34.56%)</p> <p>NON BINARY 0 (0.00%)</p> <p>PREFER NOT TO ANSWER 0 (0.00%)</p> | | | | | | | | | | | | |
| <p><u>DROPPED MEMBERS</u></p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 80%;">DECEASED</td> <td style="text-align: right;">10</td> </tr> <tr> <td>CLUB CANCELLED</td> <td style="text-align: right;">0</td> </tr> <tr> <td>OTHER</td> <td style="text-align: right;">81</td> </tr> <tr> <td>TOTAL</td> <td style="text-align: right;">91</td> </tr> </table> | DECEASED | 10 | CLUB CANCELLED | 0 | OTHER | 81 | TOTAL | 91 | <p style="text-align: center;">CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA</p> | <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 80%;">TOTAL FAMILY UNIT MEMBERS</td> <td style="text-align: right;">209</td> </tr> <tr> <td>FAMILY MEMBERS PAYING HALF DUES</td> <td style="text-align: right;">106</td> </tr> </table> | TOTAL FAMILY UNIT MEMBERS | 209 | FAMILY MEMBERS PAYING HALF DUES | 106 |
| DECEASED | 10 | | | | | | | | | | | | | |
| CLUB CANCELLED | 0 | | | | | | | | | | | | | |
| OTHER | 81 | | | | | | | | | | | | | |
| TOTAL | 91 | | | | | | | | | | | | | |
| TOTAL FAMILY UNIT MEMBERS | 209 | | | | | | | | | | | | | |
| FAMILY MEMBERS PAYING HALF DUES | 106 | | | | | | | | | | | | | |